

# Contents

Acknowledgments	iii
1. Emerging from Corruption and Conflict	1
Corruption and Governance	4
Corruption, Conflict, and Negotiation	5
Corruption Risks and Statebuilding after Conflict	8
2. Negotiation and Development Assistance in Postconflict Settings	11
Negotiation	12
Development Assistance	15
Monitoring Change	17
Analytical Structure of the Book	17
Part I: Cases	
3. El Salvador	25
The Negotiated Agreement	26
The Negotiation Process	27
Negotiation Analysis	29
Implementation	29
Conclusions	32
4. Guatemala	35
The Negotiated Agreement	36
The Negotiation Process	39
Negotiation Analysis	42
Implementation	43
Conclusions	48
5. Sierra Leone	51
The Negotiated Agreement	52
The Negotiation Process	53
Negotiation Analysis	55
Implementation	56
Conclusions	59

6. Burundi	61
The Negotiated Agreement	61
The Negotiation Process	63
Negotiation Analysis	67
Implementation	68
Conclusions	72
7. Papua New Guinea	75
The Negotiated Agreement	76
The Negotiation Process	76
Negotiation Analysis	78
Implementation	79
Conclusions	81
8. Liberia	85
The Negotiated Agreement	85
The Negotiation Process	87
Negotiation Analysis	89
Implementation	89
Conclusions	92
Part II: Analysis and Lessons	
9. The Impact of Integrity Provisions	97
Attracting Foreign Development Assistance Funds	98
Reducing Corruption	100
Improving Economic Growth	102
Achieving Political Stability	104
10. Lessons for Analysts	107
Relating Negotiations to Outcomes	107
Negotiated Agreements	109
Negotiation Process	110
Postagreement Implementation Process	113
11. Lessons for Practitioners	117
Implications for Negotiators	117
Implications for Implementers of Agreements	121
General Advice on Anticorruption Programming	126
Planning and Operational Considerations	129

12. Achieving Peace with Integrity	135
Starting the Process	136
Negotiation Process	138
Development Assistance Programs	140
Annex 1: Additional Case Study Sources	143
Annex 2: Peace Provisions Related to Anticorruption and Good Governance Issues	149
Annex 3: Experiences of Development Assistance Projects that Support Anticorruption Provisions	169
Index	177

